## **Profond**







# Financial Report 2020

# Contents

| Balance sheet                     | 3  |
|-----------------------------------|----|
| Operating result                  | 4  |
| Notes                             | 6  |
| Auditor's report                  | 28 |
| Pension insurance expert's report | 30 |

## Balance Sheet

|  | Notes | 31.12.2020  | 31.12.2019   |
|--|-------|-------------|--------------|
|  | No.   | CHF         | CHF          |
| Assets   |       |             |              |
| Investments                                    | 6.4   | 9837978425  | 9108865305   |
|  |       |             |              |
| Other assets                                   |       |             |              |
| Receivables from employers                     |       | 22176178    | 2357580      |
| Other receivables                              |       | 21 785 355  | 2474533      |
| Total other assets                             | 7.2   | 43961533    | 48 321 143   |
| Accrued income and prepaid expenses            |       | 380 496     | 337 504      |
| Total assets                                   |       | 9882320454  | 9157523952   |
| Lieleilleine                                   |       |             |              |
| Liabilities Liabilities                        |       |             |              |
| Termination benefits and pensions              |       | 200 636 768 | 18715902     |
| Other liabilities                              |       | 11 903 036  | 978691       |
| Total liabilities                              | 7.3   | 212539804   | 196 945 93   |
| Deferred income and accrued expenses           |       | 1763153     | 444 00:      |
| Employer-paid contribution reserve             | 6.7.4 | 66738700    | 72 412 210   |
| Non-technical reserves                         | 7.4   | 2060000     | 2940250      |
| Pension capital and technical reserves         |       |             |              |
| Actively contributing members' pension capital | 5.3   | 5364338214  | 483688952    |
| Pensioners' pension capital                    | 5.5   | 2968270564  | 2794006645   |
| Technical reserves                             | 5.6   | 398 539 609 | 31195824     |
| Separate free capital for pension funds        | 5.10  | 28 959 795  | 35 451 59    |
| Total pension capital and technical reserves   |       | 8760108182  | 7 978 306 00 |
| Value fluctuation reserve                      | 6.3   | 839110615   | 906 475 54   |
| Total liabilities                              |       | 9882320454  | 9157523952   |

# Operative account

| Notes  | 2020          | 2019          |
|--|---------------|---------------|
| No   |               | CHF           |
|  |               |               |
| Employee contributions 7.5   | 189177092     | 171 161 584   |
| Employer contributions 7.1   | 253 092 220   | 232 473 630   |
| Withdrawal from employer-paid contribution reserve   |               |               |
| to finance contributions 6.7.4   |               | -8746598      |
| Financing by BVG Security Fund subsidies   | -2447815      | -2129455      |
| One-time payments and purchase amounts   | 70184689      | 58 408 038    |
| Transfers to employer-paid contribution reserve 6.7.4  | 15 482 595    | 16 992 498    |
| Security Fund subsidies  | 2 4 4 7 8 1 5 | 2129455       |
| Ordinary and other contributions and transfers-in  | 508 526 459   | 470289152     |
|  |               |               |
| Termination benefit transfers 5.3  | 419 366 473   | 468 586 490   |
| Reimbursements of early withdrawals for home ownership promotion/divorce 5.3                 | 6 3 2 9 5 7 7 | 6819005       |
| Transfers following take-over of insured persons 7.7   |               | 547744282     |
| Entry benefits   | 857 851 761   | 1023149777    |
| Entry benefits   | 657 651 761   | 1023149777    |
| Inflow from contributions and entry benefits   | 1366378219    | 1493438929    |
| Retirement pensions  | -168410843    | - 161 310 783 |
| Survivors' pensions  | - 27 693 284  | -26724844     |
| Disability allowances  | -18064436     | -17484105     |
| Divorce pensions   | -148260       | -133477       |
| Lump-sum payments on retirement  | - 78 516 566  | -90402403     |
| Lump-sum payments on death or disability   | -8424708      | -11385344     |
| Use of free capital and employer contribution reserve  | -32519722     | -9101223      |
| Regulatory benefits  | -333777819    | -316542179    |
| Non-regulatory benefits  | 0             | 0             |
|  | 500010501     | 500040540     |
| Termination benefits for leavers 5.3   |               | - 503 910 546 |
| Transfer of additional funds in case of collective termination 7.8                           |               | -22877471     |
| Early withdrawals for home ownership promotion/divorce 5.3                                   |               | -17001774     |
| Termination benefits   | - 566 425 587 | -543789791    |
| Outflow for benefits and early withdrawals   | - 900 203 406 | -860331970    |
| Decrease (+)/increase (-) in actively contributing members'                                  |               |               |
| pension capital  | -436939172    | - 567 775 988 |
| Decrease (+)/increase (-) in pensioners' pension capital                                     | -174263919    | -174877753    |
| Decrease (+)/increase (-) in technical reserves  | - 86 581 362  | -63206919     |
| Interest on retirement savings capital   | - 90 509 521  | -155337203    |
| Decrease (+)/increase (-) in contribution reserves   | 5673516       | -8139365      |
| Decrease (+)/increase (-) of free capital for pension funds                                  | 6 491 798     | 2793320       |
| Decreases (+)/increases (-) in pension capital, technical reserves and contribution reserves | -776128660    | - 966 543 908 |

|   | Notes | 2020         | 2019         |
|---|-------|--------------|--------------|
|   | No.   | CHF          | CHF          |
| Insurance benefits  |       | 2 417 579    | 3312101      |
| Income from insurance benefits  |       | 2 417 579    | 3312101      |
| Insurance premiums  |       | 0            | -110523      |
| Contributions to Security Fund  |       | -2600972     | -2395803     |
| Insurance cost  |       | -2600972     | -2506326     |
| Net result of insurance activities  |       | -310137239   | -332631175   |
| Income from capital investments   |       | 301 429 084  | 1083172926   |
| Investment administration expenses  |       | - 36 078 368 | -29178685    |
| Net return on investments   | 6.7   | 265 350 716  | 1053994241   |
| Other income  | 7.9   | 375 089      | 312153       |
| General administration  |       | -14554273    | -12556536    |
| Marketing and advertising   |       | -2789837     | -2813629     |
| Agents and brokerage  |       | -5354548     | -4712716     |
| Auditor and occupational pension expert   |       | -146059      | -140166      |
| Supervisory authorities   |       | -108776      | -72207       |
| Administration expenses   | 7.6   | - 22 953 493 | - 20 295 254 |
| Income surplus (+) / expense surplus (-) before adding to or releasing from value fluctuation reserve |       | - 67 364 928 | 701379965    |
| Decrease (+)/increase (-) in value fluctuation reserve  | 6.3   | 67 364 928   | -701379965   |
| Income surplus (+) / expense surplus (-)  |       | 0            | 0            |

## Notes

### 1. General information and organisation

### 1.1 Legal form and objectives

Profond Pension Fund is a foundation within the meaning of Art. 80 ff. ZGB, Art. 331 OR and Art. 48 (2) BVG. The purpose of the Foundation is to administer the occupational pension within the framework of the BVG and also to counter the economic consequences of old age, death and disability as well as those in special emergencies caused by illness, accident or unemployment.

# 1.2 BVG registration and registration with the Security Fund

The Foundation is entered in the register of occupational pension funds of the Canton of Zurich under reference number ZH 1227 and is affiliated with the Security Fund.

### 1.3 Plan statutes and regulations

| Foundation deed   | of 24.08.2017 |
|---|---------------|
| Organisational Regulations                              | of 01.01.2020 |
| Pension Fund Regulations                                | of 01.01.2020 |
| Partial Liquidation Regulations                         | of 31.12.2019 |
| Investment Regulations                                  | of 01.11.2018 |
| Regulations on the Formation of Provisions and Reserves | of 01.01.2020 |

# 1.4 Supreme body, management and authorised signatories

| Foundation Board - Employer Representatives | Position       | Term of office |
|---|----------------|----------------|
| Bodmer Peter E. (from 1.8.2020              | President      | 2020 to 2024   |
| and President since 1.7.2019)               |                |                |
| Goetschmann Frédéric E. (from 1.8.2020)     | Member         | 2020 to 2024   |
| Mrose Beda (until 31.7.2020)                | Member         | 2017 to 2020   |
| Murer-Chevalier Werner                      | Vice-President | 2015 to 2024   |
| Schelling Stephan                           | Member         | 2019 to 2024   |

Theilacker Willy, until July 2020 Member, since August 2020 Assessor/Participant in an advisory capacity.

| Foundation Board – Employee Representatives | Position       | Term of office |
|---|----------------|----------------|
| Bitterli Brigitte (from 1.8.2020)           | Member         | 2020 to 2024   |
| Bodmer Peter E. (until 31.7.2020            | President      | 2017 to 2020   |
| and President since 1.7.2019)               |                |                |
| Goetschmann Frédéric E. (until 31.7.2020)   | Member         | 2016 to 2020   |
| Mazouer Denis (until 31.7.2020)             | Member         | 2016 to 2020   |
| Nitz Bernhard (from 1.8.2020)               | Member         | 2020 to 2024   |
| Platz Aldo                                  | Member         | 2008 to 2024   |
| Stohler Dieter (from 1.8.2020)              | Vice President | 2020 to 2024   |

**Executive Board** Position Borrmann Gerold (until June 2020) Head of Finance and Administration de Capitani Petra (from May 2020) Head of Human Resources and Internal Services Häberli Andreas Investment Director Immler Marco (from May 2020) Head of Innovation and Technology Nowacki Robert (from May 2020) Head of Market Management Schlaefli Laurent Chief Executive Officer Schmidt Svenja Head of Pension Services, Deputy Chief Executive Officer

All members of the Foundation Board and members of the Executive Board are authorised to sign jointly with a minimum of two signatures.

| Remuneration Committee            | Position |
|-----------------------------------|----------|
| Bodmer Peter E.                   | Member   |
| Murer-Chevalier Werner            | Chair    |
| Stohler Dieter (from August 2020) | Member   |

Theilacker Willy, until July 2020 Member, until December 2020 Assessor/Participant in an advisory capacity.

| Investment Committee                       | Position |
|--|----------|
| Bodmer Peter E.                            | Member   |
| Gysin Franz                                | Member   |
| Häberli Andreas (until July 2020 Chair)    | Member   |
| Schelling Stephan (until July 2020 Member) | Chair    |
| Management Committee                       | Position |
| Bodmer Peter E. (until July 2020 Member)   | Chair    |
| Murer-Chevalier Werner                     | Member   |

Schlaefli Laurent (until July 2020 Chair) Member Stohler Dieter (from October 2020) Member Theilacker Willy, until July 2020 Member, until December 2020 Assessor/Participant

| Risk Committee                       | Position |
|--------------------------------------|----------|
| Bitterli Brigitte (from August 2020) | Chair    |
| Häberli Andreas                      | Member   |
| Mazouer Denis (Until July 2020)      | Member   |
| Mrose Beda (until July 2020)         | Member   |
| Platz Aldo (until July 2020 Chair)   | Member   |
| Schlaefli Laurent                    | Member   |
| Stohler Dieter (from August 2020)    | Member   |

in an advisory capacity.

Profond has an internal control system (ICS) and risk management in line with the size and complexity of the pension fund.

## 1.5 Experts, auditors, advisors, supervisory authority

### Occupational pension expert

Keller Experten AG, contracting party André Tapernoux, graduated mathematician, responsible expert Altweg 2 8500 Frauenfeld

#### Auditor

KPMG AG Räffelstrasse 28 8036 Zürich

### Supervisory authority

Supervisory Authority for BVG Pensions and Foundations of the Canton of Zurich (BVS)

### 1.6 Affiliated employers

|                     | 2020 | 2019 |
|---------------------|------|------|
|                     |      |      |
| As of 01.01.        | 1999 | 1867 |
| New insured persons | 227  | 250  |
| Departures          | - 92 | -118 |
| As of 31.12.        | 2134 | 1999 |

The departures of 92 affiliated employers were a matter of technical departures, company closures, mergers and terminations.

### 1.7 Affiliated companies

### Directly held majority interests:

Agro Energie Schwyz AG B+B Holding AG Profond Investment Foundation Profond Finanzgesellschaft AG Tekag Holding AG

### 2. Actively contributing members and pensioners

### 2.1 Actively contributing members

|                                 | 2020   | 2019   |
|---------------------------------|--------|--------|
|                                 |        |        |
| As of 01.01.                    | 42 556 | 36750  |
| New insured persons             | 15847  | 17819  |
| Retirements, deaths, disability | -774   | -702   |
| Departures                      | -11746 | -11311 |
|                                 |        |        |
| As of 31.12.                    | 45883  | 42556  |

### 2.2 Pensioners

|   | 2020  | 2019    |
|---|-------|---------|
|   |       |         |
| As of 01.01.                                    | 9592  | 9135    |
| Actively contributing members taking retirement | 847   | 749     |
| Acquisition of pensioners transferred           | 84    | 200     |
| Departures                                      | - 515 | - 492   |
|   |       |         |
| Total number of pensions 31.12.                 | 10008 | 9 5 9 2 |

### Breakdown by pension type

|                                 | 2020  | 2019 |
|---------------------------------|-------|------|
|                                 |       |      |
| Retirement pensions             | 6704  | 6312 |
| Spouse's pensions               | 1659  | 1647 |
| Bridging pensions               | 43    | 43   |
| Disability allowances           | 1018  | 953  |
| Children's pensions             | 571   | 560  |
| Divorce pensions                | 13    | 12   |
| Total number of pensions 31.12. | 10008 | 9527 |

### 3. Implementation of objectives

### 3.1 Characteristics of the pension plan

Profond Pension Fund provides both mandatory and supplementary cover. It operates defined contribution plans. The Foundation benefits are described in detail in the Pension Fund Regulations (valid from 1 January 2020) and specified in the pension plan for each affiliated entity.

The benefits are calculated based on the contributed vested termination benefits, deposits, savings credits and interest credits less any early withdrawals for home ownership or divorce payouts. On retirement, the insured persons have the choice of drawing their pension capital as a lifelong retirement pension (2020 conversion rate: 6.4% for men at 65 years old and 6.2% for women at 64 years old) or drawing part or all of it as a lump sum.

The conversion rate is being gradually reduced by 0.2% each year until 2022. As a consequence, the 2022 conversion rate (ordinary retirement age) is 5.8% for women and 6.0% for men.

### 3.2 Financing, financing method

The financing is regulated in the Pension Fund Regulations.

The composition and amount of the contributions against the risks of death and disability, the administration costs, and the retirement credits, are regulated in the pension plans of the affiliated companies.

Average contributions are charged to cover administration costs. The risk costs vary by pension fund based on the expected losses. Retirement provision is financed by means of contributions in the amount of the retirement credits.

The Pension Fund Regulations also regulate the purchase and supplementary financing of contribution years, the purchase of salary increases and the prefinancing of bridging benefits.

## 4. Significant accounting policies and valuation methods, consistency

4.1 Statement of compliance with Swiss GAAP FER 26

The balance sheet, operative account and notes to the annual financial statements comply with the professional accounting recommendations of Swiss GAAP FER 26.

4.2 Significant accounting policies and valuation methods

The bookkeeping, accounting and valuation comply with the provisions of the Swiss Code of Obligations and the BVG. The annual financial statements, consisting of the balance sheet, operative account and notes, present the actual financial situation, as required by the occupational pension legislation. In the annual financial statements the assets are valued as follows:

#### Balance sheet items Valuation method Liquidity, term deposits, receivables Nominal value (less necessary impairment) Bonds and equities Market value Indirect real estate and Net asset value/stock exchange price investment foundations Direct real estate Discounted cash flow method (DCF) Real estate companies Capitalised earnings value, net value of the company Alternative investments (indirect) Market value/net asset value Alternative investments (direct) Fair value Pension capital and technical reserves Expert opinion of the pension fund expert

Assets denominated in foreign currencies are translated at the exchange rate on the reporting date, transactions at the respective daily exchange rate.

4.3 Changes in accounting policy, bookkeeping and accounting

No changes were made in the reporting year.

### 5. Actuarial risks/risk benefit coverage/funding ratio

5.1 Type of risk benefit coverage, re-insurance

The risks of death, disability and longevity are fully covered by the Foundation.

There is an insurance contract for pension payments.

5.2 Comments on assets and liabilities from insurance contracts

There are surrender values of CHF  $28\,501\,694.80$  (previous year: CHF  $29\,618\,994.44$ ) from an insurance contract. The pension payments are paid to Profond by the insurance company and paid on to the pensioners.

5.3 Development and interest rate of actively contributing members' pension capital

| Development of and interest on savings capital                            | 2020          | 2019         |
|---|---------------|--------------|
|   | CHF           | CHF          |
| Savings capital at the start of the year                                  | 4836889521    | 4113320868   |
| Plus  |               |              |
| Plus  | 400004704     | 440700040    |
| Employee savings contributions  | 166 201 781   | 149769210    |
| Employee savings contributions (exemption from contributions)             | 3746346       | 3916581      |
| Employer savings contributions  | 215 559 385   | 197324747    |
| Employer savings contributions (exemption from contributions)             | 4672503       | 4 580 436    |
| Termination benefit transfers   | 419 366 473   | 468 586 490  |
| Termination benefit transfers for new affiliations                        | 397 315 001   | 499 049 906  |
| One-time payments and purchase amounts                                    | 43 512 036    | 54 480 796   |
| Deposits from the release of uncommitted funds                            | 26672653      | 3927242      |
| Reimbursements for early withdrawals for home ownership promotion/divorce | 6329577       | 6819005      |
| Interest on savings capital   | 90 509 521    | 155 782 303  |
| Other credits*  | 5165946       | 6547116      |
| Minus   |               |              |
| Termination benefits for leavers  | - 508 843 531 | -503910546   |
| Termination benefits from terminated contracts                            | -29809461     | - 22 561 468 |
| Early withdrawals for home ownership promotion/divorce                    | -23678258     | -17001774    |
| Lump-sum payments on retirement/death                                     | -84971759     | -100166118   |
| Transfer of retirements with pension benefits                             | - 200 152 955 | -180493951   |
| Transfer to pensioners' pension capital (disability or death)             | -4146566      | -3081322     |
| Savings capital at the end of the year                                    | 5 364 338 214 | 4836889521   |

<sup>\*</sup> This item consists of retroactive changes and corrections.

Due to accruals and interest credits from taking over new affiliations, there are differences to the operative account in respect of interest on savings capital and lump-sum payments on retirement/death.

The Foundation Board decided on an interest rate of 1.75% (previous year: 3.5%) for the retirement assets of actively contributing members.

| 5.4 | Total retirement assets |  |  |
|-----|-------------------------|--|--|
|     | in accordance with BVG  |  |  |

|  | 2020       | 2019       |
|--|------------|------------|
|  | CHF        | CHF        |
| Retirement assets in accordance with BVG (sample accounting) | 2809498331 | 2553869335 |
| BVG interest rate  | 1.00%      | 1.00%      |

### 5.5 Development of pension capital for pensioners

|   | 2020       | 2019          |
|---|------------|---------------|
|   | CHF        | CHF           |
| Status of pension capital at the start of the year                  | 2794006645 | 2619128892    |
| Transfer of retirements with pension benefits                       | 200152955  | 180493951     |
| Acquisition of pensioners transferred                               | 10 254 532 | 41770733      |
| Payment of pension capital to new pension fund                      | -2486193   | - 307724      |
| Transfer of pension capital of active members (disability or death) | 4146566    | 3081322       |
| Pension payments  | -214316823 | - 205 653 209 |
| Readjustment of technical basis                                     | 64 475 740 | 59 887 599    |
| Adjustment for recalculation of pension capital                     | 112037143  | 95 605 081    |
| Total pensioners' pension capital                                   | 2968270564 | 2794006645    |

The Foundation Board reviews the granting of a cost of living allowance annually. In light of the lack of uncommitted funds and the environment of historically low inflation that has existed for a prolonged period, the Foundation Board decided not to grant a cost of living allowance on pensions as of 1 January 2021.

# 5.6 Composition of, development of and explanation regarding technical reserves

|  | 2020        | 2019       |
|--|-------------|------------|
|  | CHF         | CHF        |
| Conversion rate reserve for active members                 | 226 291 790 | 195322966  |
| Risk fluctuation reserve for risks of death and disability | 51715000    | 49504915   |
| Provision for increased life expectancy                    | 84 077 786  | 65 829 449 |
| Provision for pending and latent pension claims            | 36 455 033  | 0          |
| Separate reserves for pension funds                        | 0           | 1300917    |
| Total technical reserves                                   | 398 539 609 | 311958247  |

The following applies to the individual reserve items:

- Conversion rate reserve for active members: The "liquidation method" is used to calculate retirement pension losses. This applies to all actively contributing members from the age of 58. With this method, the existing retirement assets are converted into retirement pensions that start immediately in accordance with the Regulations, resulting in the corresponding conversion loss. The effective lumpsum withdrawal ratio of approximately 25% (previous year: 30%) is taken into account.
- Risk fluctuation reserve for the risks of death and disability: The reserve was recalculated based on the current number of active members as of 31 December 2020 with a 99% level of security.

- Increased life expectancy: The actuarial reserve for current pensions has been increased by 0.5% per annum since 2015; this has resulted in a total increase of 3.0% as of 31 December 2020 (previous year: 2.5%).
- Provision for pending and latent pension claims (new in the reporting year). This
  reserve covers the expected formation of actuarial reserves for pending and latent
  pension cases.
- Separate reserves: These reserves were formed on the basis of agreements with the individual pension funds (e.g. for pending claims), and it was possible to release them in full in the reporting year.

### 5.7 Conclusions of the last actuarial report

The last actuarial report was produced as of 31 December 2020 and includes the following assessment:

|                               | 2020       | 2019       |
|-------------------------------|------------|------------|
|                               | CHF        | CHF        |
| Pension capital to be covered | 8731148387 | 7942854413 |
| Available pension fund assets | 9570259002 | 8849329956 |
| The funding ratio was         | 109.6%     | 111.4%     |

Excerpt from the report of the Swiss accredited pension actuary on the 2020 annual financial statements: "As occupational pension experts, we audited Profond Pension Fund in accordance with Art. 52e BVG and can confirm, based on this, that the Foundation is able to meet its underwriting liabilities in accordance with the regulations, financial security exists and the pension capital and technical reserves are sufficient."

# 5.8 Actuarial principles and other significant actuarial assumptions

The actuarial calculations are based on the following:

- technical interest rate: 2.25% (previous year: 2.50%)
- technical basis: BVG 2015, 2012 mortality tables
- reserves for increased life expectancy and risk fluctuations

The target value fluctuation reserve is calculated using the financial-economic method in accordance with the Investment Regulations.

## 5.9 Changes in actuarial principles and assumptions

The technical interest rate was reduced from 2.50% to 2.25% in 2020 (2019: from 2.75% to 2.50%). As a result of this change, the pensioners' pension capital had to be increased by an additional CHF 64475740 (previous year: CHF 59887599) and the technical reserves had to be increased by an additional CHF 56548613 (previous year: CHF 47009225).

### 5.10 Separate free capital for pension funds

|   | 2020       | 2019       |
|---|------------|------------|
|   | CHF        | CHF        |
| Free capital at the start of the year                               | 35 451 593 | 38244914   |
| Contributions by new affiliations                                   | 25 627 096 | 5948992    |
| Conversion of employer-paid contribution reserves into free capital | 320613     | 273126     |
| Contributions to active members' pension capital                    | -26672653  | -3927242   |
| Other uses  | -5847069   | -5173981   |
| Interest rate   | 80 216     | 85 784     |
| Free capital at the end of the year                                 | 28 959 795 | 35 451 593 |

In total, accounts with free capital were kept for 287 pension funds as of 31 December 2020 (previous year: 400). Interest of 0.25% was paid on the free capital in the year under review (previous year: 0.25%).

### 5.11 Funding ratio under Article 44 BVV 2

|  | 2020          | 2019          |
|--|---------------|---------------|
|  | CHF           | CHF           |
| Total assets                                   | 9882320454    | 9157523952    |
| Liabilities                                    | -212539804    | -196945936    |
| Deferred income and accrued expenses           | -1763153      | - 444 001     |
| Employer-paid contribution reserve             | - 66 738 700  | -72412216     |
| Non-technical reserves                         | -2060000      | -2940250      |
| Separate free capital for affiliations         | - 28 959 795  | - 35 451 593  |
| Available pension fund assets                  | 9 570 259 002 | 8 849 329 956 |
| Actively contributing members' pension capital | 5364338214    | 4836889521    |
| Pensioners' pension capital                    | 2968270564    | 2794006645    |
| Technical reserves                             | 398 539 609   | 311 958 247   |
| Pension capital to be covered                  | 8731148387    | 7 942 854 413 |
| Surplus cover                                  | 839110615     | 906 475 543   |
| Funding ratio                                  | 109.6%        | 111.4%        |

### 6. Explanatory notes on investments and net return on investments

6.1 Organisation of investment activities, investment advisor, investment manager and investment regulations

The Foundation Board decides on the nature and execution of the asset management and supervises the investment activities. It has recorded the organisation of the asset management and the objectives, principles and competencies in the Investment Regulations. Profond Pension Fund is also currently Profond Investment Foundation's sole investor.

Custodian bank

#### Asset manager

Ardian Investment UK Ltd. ARTICO Partners AG Credit Suisse AG Partners Capital LLP

Profond Investment Foundation

PK Assets AG

Swiss Life Asset Management AG **UBS AG** 

VI Vorsorgeinvest AG

Credit Suisse AG

### Type of authorisation

FCA (Financial Conduct Authority UK) FINMA

FINMA

FCA (Financial Conduct Authority UK)

Occupational Pension Supervisory

Commission

Occupational Pension Supervisory

Commission

FINMA **FINMA FINMA** 

| 5.2 | Expansion of investment    |
|-----|----------------------------|
|     | possibilities (Article 50  |
|     | paragraph 4 BVV 2) with    |
|     | coherent explanation of    |
|     | the compliance with cer-   |
|     | tainty and risk allocation |
|     | (Article 50 paragraphs     |
|     | 1-3 BVV 2)                 |

|   | Category limit<br>pursuant to Art. 55<br>BVV 2 as a % of the<br>total assets | Category limit<br>pursuant to the<br>Investment Regula-<br>tions as a % of the<br>total assets | Current holdings<br>as a % of the total<br>assets |
|---|--|--|---|
| Equities                                    | 0-50   | 30-55  | 52.3  |
| Foreign currencies without currency hedging | 0-30   | 15-43  | 31.2  |

Equities, foreign currencies without currency hedging: The ranges of the investment categories are set up so that the investment ratios would passively exceed the BVV 2 limits in the event of (major) market movements with no costs being incurred for immediate rebalancing. These increased ratios are to be viewed as temporary and not strategic in nature.

The Foundation manages all of its investments with the same level of care, irrespective of whether they are traditional investments or alternative investments. Overall, the investments are sufficiently diversified and this ensures the purpose of the pension fund. The asset allocation is confirmed by means of an ALM study.

6.3 Target value fluctuation reserve and calculation of the reserve

The target value fluctuation reserve is calculated using the so-called financial economic method. With this method, the value fluctuation reserve is determined on the basis of the risk/return characteristics of the investment categories for the investment strategy in order to provide the required interest rate on the liabilities over a one-year horizon with adequate security. The target amount of the value fluctuation reserve is expressed as a percentage of the pension capital (including technical reserves), aiming at a 97.5% level of security for the year. This target amount is reviewed annually and adjusted according to the current situation, while observing the principle of consistency in the calculation method.

The target value fluctuation reserve is 14.08% (previous year: 13.09%) of the pension capital based on volatility of 7.13% (previous year: 7.13%).

|  | 2020          | 2019        |
|--|---------------|-------------|
|  | CHF           | CHF         |
| Status of the value fluctuation reserve at the start       |               |             |
| of the year  | 906 475 543   | 205 095 578 |
| Decrease (-)/increase (+) charged to the operative account | - 67 364 928  | 701379965   |
|  |               |             |
| Value fluctuation reserve at the end of the year           | 839110615     | 906 475 543 |
| Target value fluctuation reserve                           | 1 229 345 693 | 1039719643  |
|  |               |             |
| Reserve deficit in the value fluctuation reserve           | - 390 235 078 | -133244100  |

### 6.4 Breakdown of investments into investment categories

|                                | Assets<br>2020 | Effective proportion | Strategy | Range | Assets<br>2019 | Effective proportion |
|--------------------------------|----------------|----------------------|----------|-------|----------------|----------------------|
|                                | CHF'000        | %                    | %        | %     | CHF'000        | %                    |
| Liquidity/receivables          | 688 951        | 7.0                  | 2        | 0-10  | 660 422        | 7.2                  |
| Liquidity                      | 688 951        |                      |          |       | 660 422        |                      |
| Nominal assets                 | 1165470        | 11.8                 | 18       |       | 1001766        | 11.0                 |
| CHF-denominated bonds          | 377 384        | 3.8                  | 12       | 3-20  | 427 988        | 4.7                  |
| Foreign currency bonds         | 788 086        | 8.0                  | 6        | 2-10  | 573778         | 6.3                  |
| Equities                       | 5145236        | 52.3                 | 49       | 30-55 | 4753259        | 52.2                 |
| Domestic equities              | 2136026        | 21.7                 | 20       | 15-30 | 2019170        | 22.2                 |
| Foreign equities               | 2472252        | 25.1                 | 24       | 15-30 | 2292999        | 25.2                 |
| EMMA equities                  | 536 958        | 5.5                  | 5        | 0-8   | 441 090        | 4.8                  |
| Real estate                    | 2 458 366      | 25.0                 | 28       | 15-40 | 2366321        | 26.0                 |
| Swiss real estate              | 1653106        | 16.8                 | 19       | 10-30 | 1545556        | 17.0                 |
| Direct real estate             | 1276702        | 13.0                 |          |       | 1204422        | 13.2                 |
| Indirect real estate           | 376 404        | 3.8                  |          |       | 341134         | 3.8                  |
| Real estate in other countries | 805260         | 8.2                  | 9        | 5-15  | 820765         | 9.0                  |
| Direct real estate             | 511 589        | 5.2                  |          |       | 522 510        | 5.7                  |
| Indirect real estate           | 293671         | 3.0                  |          |       | 298 255        | 3.3                  |
| Alternative investments        | 379955         | 3.9                  | 3        | 0-15  | 327 097        | 3.6                  |
| Private equity                 | 6618           | 0.1                  | 0        | 0-3   | 7 0 6 0        | 0.1                  |
| Private markets                | 244398         | 2.5                  | 1        | 0-10  | 227774         | 2.5                  |
| Infrastructure                 | 128939         | 1.3                  | 2        | 0-5   | 92 263         | 1.0                  |
| Investments                    | 9837978        | 100.0                |          |       | 9108865        | 100.0                |

Total assets include unhedged foreign currencies in the amount of CHF 3.074 bn or 31.2% (previous year: CHF 2.766 bn or 30.4%). The investment limits under Articles 54, 54a and 54b BVV 2 were complied with or extended in accordance with the information given in note 6.2.

### Direct properties broken down by ownership

|   | 2020    | 2019   |
|---|---------|--------|
|   | CHF     | CHF    |
| Switzerland                                       |         |        |
| Directly-owned properties                         | 0.00%   | 1.29%  |
| Properties owned by Profond Investment Foundation | 100.00% | 98.71% |

### Directly-owned properties

|                            | 2020       | 2019     |
|----------------------------|------------|----------|
|                            | CHF        | CHF      |
| As of 01.01.               | 15 550 000 | 15630000 |
| Adjustment to market value | 0          | -80000   |
| Transfer at market value   | -15550000  | 0        |
| As of 31.12.               | 0          | 15550000 |

The properties were transferred to Profond Investment Foundation in 2020. For Wüest Partner AG's valuation (method of estimation: market value based on discounted cash flow) of the properties in Brugg (in Hauptstrasse and in Annerstrasse), discount rates of 3.40% were used in the previous year.

Profond Pension Fund is currently the sole investor in Profond Investment Foundation (PIF). Profond Investment Foundation owns real estate in Switzerland, Germany and Austria. PIF consists of the two investment groups:

### Properties owned by Profond Investment Foundation

|  | 2020        | 2019        |
|--|-------------|-------------|
|  | CHF         | CHF         |
| Swiss investment group                       |             |             |
| Net assets                                   | 1276725970  | 1188871746  |
| Germany/Austria real estate investment group |             |             |
| Net assets                                   | 511 589 380 | 522 509 630 |

The Investment Foundation's Foundation Board is composed of members of Profond Pension Fund's Foundation Board and an assessor of Profond Pension Fund. The investment decisions are, in particular, taken by the Real Estate Committee. This consists of three external real estate experts and three members from Profond Pension Fund.

### PIF key figures

|   | 2020   | 2019   |
|---|--------|--------|
| Swiss investment group                        |        |        |
| Return on investment                          | 4.90%  | 4.33%  |
| Average discount rates                        | 3.08%  | 3.20%  |
| Borrowing ratio                               | 18.77% | 19.42% |
| Loss of income ratio                          | 7.36%  | 4.75%  |
| Operating profit margin (EBIT margin)         | 73.88% | 76.36% |
| Operating expense ratio (TERISA(NAV))         | 0.58%  | 0.39%  |
| WAULT (weighted average unexpired lease term) | 5.24   | 5.57   |
| Germany/Austria investment group              |        |        |
| Return on investment                          | 0.04%  | 4.02%  |
| Average discount rates                        | 4.19%  | 4.21%  |
| Borrowing ratio                               | 0.00%  | 0.10%  |
| Loss of income ratio                          | 5.33%  | 4.01%  |
| Operating profit margin (EBIT margin)         | 63.70% | 62.56% |
| Operating expense ratio (TERISA(NAV))         | 0.79%  | 0.79%  |
|   |        |        |

Wüest Partner AG was tasked with the valuations (method of estimation: market value based on discounted cash flow) of the properties.

### Direct properties by type of use

|  | Area   | Income |
|--|--------|--------|
| Swiss investment group                       |        |        |
| Residential                                  | 51.00% | 50.00% |
| Commercial                                   | 49.00% | 50.00% |
| Germany/Austria real estate investment group |        |        |
| Residential                                  | 1.00%  | 1.00%  |
| Commercial                                   | 99.00% | 99.00% |

6.5 Current (open) financial derivative instruments

| Exposure effect of currency forwards | Market values<br>2020 | Market values<br>2019 | Level of exposure<br>2020 | Level of exposure<br>2019 |
|--------------------------------------|-----------------------|-----------------------|---------------------------|---------------------------|
|                                      | CHF                   | CHF                   | CHF                       | CHF                       |
| CHF                                  | 0                     | 0                     | 953 482 988               | 891915234                 |
| AUD                                  | - 227 623             | 22583                 | -6115123                  | -9481455                  |
| EUR                                  | -2480820              | 4613545               | -540131866                | - 546 269 990             |
| USD                                  | 4 0 6 5 3 3 9         | 6 281 292             | - 395 590 843             | -326305718                |
| GBP                                  | -186245               | 82 369                | -11645157                 | -9858071                  |

In order to reduce foreign currency risk, foreign currencies are strategically hedged with currency forwards.

### 6.6 Open commitments

In connection with private market investments and infrastructure investments, an open commitment of CHF 462 918 845 (previous year: CHF 177 885 933), which is made available on demand, remains as of the balance sheet date.

The increase relates to new investments in the private markets, infrastructure and (indirect) real estate categories.

### 6.7 Comments on net return on investments

|  | 2020         | 2019          |
|--|--------------|---------------|
|  | CHF          | CHF           |
| Liquidity                                | -5760089     | -3581836      |
| - Interest income                        | - 4 486 847  | -2107453      |
| - Foreign currency adjustments           | - 293 359    | -734392       |
| - Interest on termination benefits       | - 979 883    | - 739 991     |
| Nominal assets                           | 17 389 313   | 17751329      |
| - Interest income                        | 22610409     | 11 559 092    |
| - Net currency gains                     | -5221096     | 6192237       |
| Equities                                 | 203 841 861  | 954 229 192   |
| - Dividends                              | 114 381 431  | 143180145     |
| - Net currency gains                     | 89 460 431   | 811 049 047   |
| Real estate                              | 75 500 572   | 103 572 348   |
| - Distribution of profits                | 26657842     | 36 602 987    |
| - Valuation gains and net currency gains | 48842730     | 66 969 361    |
| Alternative investments                  | 10 457 426   | 11 201 893    |
| - Distribution of profits                | 18 482 283   | 8 2 3 9 7 6 8 |
| - Valuation gains and net currency gains | -8024857     | 2962125       |
| Administration expenses for investments  | - 36 078 368 | - 29 178 685  |
| - Administration expenses                | -2487864     | -2329724      |
| - Asset management costs                 | -6194215     | -7708408      |
| - Third-party costs*                     | -1397955     | 746 436       |
| - TER costs                              | - 25 998 333 | -19886989     |
| Net return on investments                | 265 350 716  | 1053994241    |

<sup>\*</sup> Costs from 2018 that relate to the sale of alternative investments were settled in the previous year. These costs were intentionally not invoiced until the final sale.

### Notes on asset management costs

| Investments                 | 2020       | 2019                |
|-----------------------------|------------|---------------------|
|                             | CHF        | CHF                 |
| Transparent investments     | 9837978425 | 8 8 6 6 6 2 9 4 0 1 |
| Non-transparent investments | 0          | 242235904           |
| Total investments           | 9837978425 | 9108865305          |
| Cost transparency ratio     | 100.00%    | 97.34%              |

The non-transparent investments in the previous year consist of the following items: Ardian Infrastruktur V CHF 465 209, ASF Peace Co-Invest L.P. CHF 11052 228, Brookfield Infrastructure Fund CHF 2827186, Mellifera CHF 225 087 465, Mercure Holding SCA CHF 2790 687 and Patrimonium Prepaid Gesundheitsimmobilien CHF 13129.

| Investments  | 2020       | 2019     |
|--|------------|----------|
|  | CHF        | CHF      |
| Directly booked asset management costs                                   | 10080035   | 9291696  |
| Total of all key cost figures in Swiss francs for collective investments | 25 998 333 | 19886989 |
| Asset management costs recognised according to the operative account     | 36 078 368 | 29178685 |
| As a percentage of cost-transparent investments                          | 0.37%      | 0.33%    |
|  |            |          |
|  | 2020       | 2019     |
| Asset management performance   | 2.7%       | 13.5%    |

Performance is calculated based on the time-weighted rate of return (TWR) calculation method.

### 6.7.1 Dealing with retrocessions

The companies commissioned with asset management have made a contractual commitment not to collect any retrocessions, or if they have received retrocessions, to pass these on in full to Profond Pension Fund.

The Foundation has also sought confirmations from the institutions regarding any retrocessions that they received or paid. These confirmations have been received and do not indicate that any retrocessions were paid to any closely related or third parties.

The Foundation received no retrocessions during the year under review.

#### 6.7.2 Loyalty provisions

Profond applies the rules of the ASIP sector association, namely the ASIP Charter and the professional guidelines, which are based on compliance with the loyalty and integrity regulations of the BVG. Upon joining, the Foundation Board, Executive Board and employees confirm that they will adhere to these regulations. The members of the Foundation Board, the committees and the Executive Board also confirm each year that they meet the legal and regulatory requirements and comply with the loyalty regulations.

As per the loyalty provisions, and pursuant to Art. 48f and 48g BVV 2, loyalty declarations were requested from the persons and institutions charged with investing and managing the pension fund assets. These were fully answered.

### 6.7.3 Exercise of voting rights

Profond exercises its voting rights for listed Swiss companies. Profond's voting behaviour can be viewed on its website. In all transactions to be voted on, efforts are made to see that the interests of the shareholders or beneficiaries are taken into account as far as possible. Profond's voting behaviour is based on the recommendations of Inrate, which supports institutional investors in exercising their shareholder rights by providing detailed corporate governance research and voting recommendations. In the case of foreign investments, the voting right is exercised via portfolio managers.

### 6.7.4 Comments on employer-paid contribution reserves

| CHF<br>72412216<br>15482595<br>19410138 | 64 272 851<br>16 992 498 |
|---|--------------------------|
| 15 482 595                              | 16992498                 |
| 15 482 595                              | 16992498                 |
| 15 482 595                              | 16992498                 |
|   |                          |
| 19410138                                | 0.746.500                |
|   | -8746598                 |
| -1608144                                | -8279                    |
| 182784                                  | 174870                   |
|   |                          |
| -320613                                 | - 273126                 |
|   |                          |
| 66 729 700                              | 72 412 216               |
|   | -320613<br>66738700      |

There are no employer-paid contribution reserves with waiver of use. The employer-paid contribution reserves accrued interest at 0.25% in 2020 (previous year: 0.25%).

## 7. Comments on other balance sheet and operative account positions

### 7.1 Breakdown of pension fund contributions

|   | 2020        | 2019          |
|---|-------------|---------------|
|   | CHF         | CHF           |
|   |             |               |
| Employee savings contributions                | 166 201 781 | 149769210     |
| Employee risk contributions                   | 18550937    | 17147391      |
| Employee administrative contributions         | 4 424 374   | 4 2 4 4 9 8 3 |
| Total employee contributions                  | 189177092   | 171161584     |
| Employer savings contributions                | 215 559 385 | 197324747     |
| Employer risk contributions                   | 29 296 767  | 27 400 981    |
| Employer administrative contributions         | 7117669     | 6 687 275     |
| Basic contributions                           | 1062534     | 1021158       |
| Cost contributions for extraordinary expenses | 55 866      | 39 469        |
| Total employer contributions                  | 253 092 220 | 232 473 630   |

### 7.2 Other assets

|   | 2020          | 2019       |
|---|---------------|------------|
|   | CHF           | CHF        |
|   |               |            |
| Receivables from employers                          | 22176178      | 23575804   |
| Cash and cash equivalents from operating activities | 6 306         | 7144       |
| Receivables from pension funds                      | 141619        | 3141619    |
| Withholding tax                                     | 17 317 461    | 18891694   |
| Other credited assets                               | 692 009       | 168 407    |
| Movable goods, IT, renovations                      | 3 5 9 4 7 5 2 | 2500767    |
| Rent deposits                                       | 33 208        | 35708      |
|   |               |            |
| Total other assets                                  | 43 961 533    | 48 321 143 |

### 7.3 Liabilities

|  | 2020        | 2019      |
|--|-------------|-----------|
|  | CHF         | CHF       |
| Commitments to departed members          | 138155417   | 138163576 |
| Commitments to pensioners                | 2 566 782   | 9379388   |
| Early receipt of termination benefits *1 | 37 611 469  | 4414257   |
| Early receipt of new affiliations        | 16049898    | 28369974  |
| Obligations from new affiliations*2      | 6 25 3 20 2 | 6831826   |
| Other creditors                          | 11 903 036  | 9786915   |
| Total liabilities                        | 212539804   | 196945936 |

<sup>\*</sup>¹ Due to a change in the pension fund system, the past financial year was closed earlier. Therefore, fewer receipts could be processed.

<sup>\*2</sup> As of 31 December 2020, it was not yet possible for all new affiliations from 2018 and 2020 to be definitively finalised. This was a matter of take-overs of foundations for which the take-over agreements are pending and the remaining funds have not been definitively recognised.

### 7.4 Non-technical reserves

|  | 2020    | 2019    |
|--|---------|---------|
|  | CHF     | CHF     |
| Provisions for deferred real estate capital gains tax from transfer to Profond Investment Foundation | 2060000 | 2060000 |
| Provisions for deferred real estate capital gains tax  | 0       | 880 250 |
| Total non-technical reserves   | 2060000 | 2940250 |

The real estate capital gains tax is calculated on the basis of the difference between the taxable acquisition cost and the current market value.

### 7.5 Investments with the employer

| Investments with the employer       | 2020       | 2019       |
|-------------------------------------|------------|------------|
|                                     | CHF        | CHF        |
| Profond Investment Foundation       |            |            |
| Current accounts                    | 12708316   | 1036296    |
| Holdings                            | 1790676202 | 1707295146 |
| Asset dedication                    | 100 000    | 100000     |
| Total Profond Investment Foundation | 1803484518 | 1708431442 |

Forward exchange transactions for foreign currency hedging are not included in the investments with the employer.

### Net return on investments

| with the employer                   | 2020       | 2019     |
|-------------------------------------|------------|----------|
|                                     | CHF        | CHF      |
| Profond Investment Foundation       |            |          |
| Valuation adjustment                | 57 058 892 | 71184063 |
| TER costs                           | -11225579  | -8606570 |
| Total Profond Investment Foundation | 45 833 313 | 62577493 |

Foreign currency valuations are not included in the above table.

| 7.6 | Administration | expenses |
|-----|----------------|----------|

|  | 2020       | 2019     |
|--|------------|----------|
|  | CHF        | CHF      |
| Administration expenses according to the operative account | 22953493   | 20295254 |
| Expenses for insurance benefits paid                       | -3081837   | -2650911 |
| Other income (relevant to administration costs)            | - 375 089  | -312153  |
| Total administration expenses (adjusted)                   | 19 496 568 | 17332190 |

Profond Pension Fund is a fully autonomous foundation. All insurance services (e.g. for disability) are therefore provided internally and, pursuant to Swiss GAAP FER 26, are recognised as administration expenses instead of insurance cost. The administration expenses are therefore reduced by this item.

Other income comprises income from services that the Foundation provides and thus reduces the administration expenses.

### 7.7 Additions to number of insured persons

|   | 2020        | 2019      |
|---|-------------|-----------|
|   | CHF         | CHF       |
| Transfers of termination benefits                                 | 397 315 001 | 499049906 |
| Transfers of free capital and employer-paid contribution reserves | 24586178    | 5948992   |
| Transfers of pensioners' pension capital                          | 10 254 532  | 41770733  |
| Transfers of technical reserves                                   | 0           | 974651    |
| Total transfers following take-over of insured persons            | 432155711   | 547744282 |

### 7.8 Departures of insured persons

|  | 2020     | 2019       |
|--|----------|------------|
|  | CHF      | CHF        |
| Transfer of termination benefits                                 | 29809461 | 22 561 468 |
| Transfer of pensioners' pension capital                          | 2486193  | 307724     |
| Transfer of free capital and employer-paid contribution reserves | 1608144  | 8279       |
| Total transfer of funds in case of collective termination        | 33903798 | 22877471   |

### 7.9 Other income

|                               | 2020    | 2019    |
|-------------------------------|---------|---------|
|                               | CHF     | CHF     |
| Other income                  | 22914   | 38416   |
| Withholding tax commission    | 48 650  | 35837   |
| Home ownership promotion fees | 84 064  | 76400   |
| Services to third parties     | 219 460 | 161 500 |
| Total other income            | 375 089 | 312153  |

### 8. Supervisory authority requirements

The supervisory authority remarked that the investment in real estate should be presented in more detail. This was done in section 6.4. The supervisory authority also wants the mortgages in Profond Investment Foundation not to be renewed any more.

Profond remains in dialogue with the supervisory authority regarding Profond Investment Foundation.

### 9. Further information regarding financial situation

### 9.1 Partial liquidations

The partial liquidations are being duly processed in accordance with the Partial Liquidation Regulations approved on 31 October 2019 and valid from 31 December 2019. The pending and completed partial liquidations are presented in a separate listing covering a period of two years.

In 2020, the following suspected cases of partial liquidation as of 31 December 2019 were reviewed and executed:

| Current status regarding        | Decrease in number of |               | Termination of affiliation |       |
|---------------------------------|-----------------------|---------------|----------------------------|-------|
| partial liquidation             | members               | Restructuring | agreements                 | Total |
|                                 |                       |               |                            |       |
| Number of affiliations examined |                       |               |                            | 177   |
| Suspected cases                 | 173                   | 0             | 4                          | 177   |
| Positive decision               | 0                     | 0             | 4                          | 4     |
| Negative decision               | 173                   | 0             | 0                          | 173   |
| Decision pending                | 0                     | 0             | 0                          | 0     |
| Executed                        | 173                   | 0             | 3                          | 176   |
| Pending                         | 0                     | 0             | 1                          | 1     |

In 2020, as in the previous year, there were no transfers to the value fluctuation reserve on contract terminations.

### 9.2 Contingent liabilities

There are contingent liabilities (performance-related increase in purchase price) of up to CHF 5 000 000 (previous year: CHF 5 000 000) in connection with investments in the alternative investment "Infrastructure".

A rent guarantee of CHF 130 000 was issued for the office premises in Zurich instead of a rent deposit account.

### 9.3 Pledge of assets

A deed of pledge in the amount of CHF 150 000 000 was agreed in the framework agreement for loans between Profond Pension Fund and Credit Suisse AG, dated 11 December 2016. As of 31 December 2020, CHF 2 918 955 of this had been used.

### 9.4 Legal proceedings in course

There are currently no substantial legal proceedings in course.

# 9.5 Reduction in technical interest rate as of 1 January 2021

The Foundation Board of Profond Pension Fund decided to decrease the technical interest rate to 2.0% as of 1 January 2021. This reduces the funding ratio by around 1.4 percentage points.

### 10. Events subsequent to the balance sheet date

None.



KPMG AG
Räffelstrasse 28
PO Box
CH-8036 Zurich

+41 58 249 31 31 kpma.ch

Report of the Statutory Auditor to the Board of Foundation of the Profond Vorsorgeeinrichtung, Zurich

### Report of the Statutory Auditor on the Financial Statements

As statutory auditor, we have audited the accompanying financial statements of Profond Vorsorgeeinrichtung, which comprise the balance sheet, Operating account and notes for the year ended 31 December 2020.

#### Foundation Board's Responsibility

The Foundation Board is responsible for the preparation of the financial statements in accordance with the requirements of Swiss law and the foundation's deed of formation and the regulations. This responsibility includes designing, implementing and maintaining an internal control system relevant to the preparation of financial statements that are free from material misstatement, whether due to fraud or error. The Foundation Board is further responsible for selecting and applying appropriate accounting policies and making accounting estimates that are reasonable in the circumstances.

### Responsibility of the expert in occupational benefits

In addition to the auditor, the Foundation Board appoints an expert in occupational benefits to conduct the audit. The expert regularly checks whether the occupational benefit scheme can provide assurance that it can fulfil its obligations and that all statutory insurance-related provisions regarding benefits and funding comply with the legal requirements. The reserves necessary for underwriting insurance-related risks should be based on the latest report provided by the expert in occupational benefits in accordance with Article 52e paragraph 1 of the Occupational Pensions Act (OPA) and Article 48 of the Occupational Pensions Ordinance 2 (OPO 2).

#### **Auditor's Responsibility**

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with Swiss law and Swiss Auditing Standards. Those standards require that we plan and perform the audit to obtain reasonable assurance whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers the internal control system relevant to the entity's preparation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control system. An audit also includes evaluating the appropriateness of the accounting policies used and the reasonableness of accounting estimates made, as well as evaluating the overall presentation of the financial statements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

#### Opinion

In our opinion, the financial statements for the year ended 31 December 2020 comply with Swiss law and with the foundation's deed of formation and the regulations.

KPMG AG is a subsidiary of KPMG Holding AG, which is a member of the KPMG network of independent firms affiliated with KPMG International Cooperative ("KPMG International"), a Swiss legal entity. All rights reserved.





Profond Vorsorgeeinrichtung, Zurich

Report of the Statutory Auditor on the Financial Statements to the Board of Foundation

#### Report on Other Legal and other Requirements

We confirm that we meet the legal requirements on licensing (Article 52b OPA) and independence (Article 34 OPO 2) and that there are no circumstances incompatible with our independence.

Furthermore, we have carried out the audits required by Article 52c paragraph 1 OPA and Article 35 OPO 2. The Foundation Board is responsible for ensuring that the legal requirements are met and that the statutory and regulatory provisions on organisation, management and investments are applied.

#### We have assessed whether

- organisation and management comply with the legal and regulatory requirements and whether an internal control exists that is appropriate to the size and complexity of the foundation;
- funds are invested in accordance with legal and regulatory requirements;
- the occupational pension accounts comply with legal requirements
- measures have been taken to ensure loyalty in fund management and whether the Governing Body has ensured to a sufficient degree that fund managers fulfil their duties of loyalty and disclosure of interests:
- the available funds or discretionary dividends from insurance contracts have been used in compliance with the legal and regulatory provisions;
- the legally required information and reports have been given to the supervisory authority;
- the pension fund's interests are safeguarded in disclosed transactions with related entities.

We confirm that the applicable legal and statutory requirements have been met.

We recommend that the financial statements submitted to you be approved.

KPMG AG

This is the English translation of the German Report of the Statutory Auditor

Erich Meier Licensed Audit Expert Auditor in Charge Philip Menzi

Zurich, 4 May 2021



Keller Experten AG Altweg 2 8500 Frauenfeld Limmatstrasse 50 8005 Zürich Phone 052 723 60 60 info@kexp.ch www.kexp.ch

Frauenfeld, 20 May 2021

### Report of the Swiss accredited pension actuary on the 2020 annual financial statements

The actuarial report prepared as of 31.12.2020 is based on the actuarial bases of the BVG 2015 Periodic Table 2012 (unchanged compared to prior year). The technical interest rate was reduced from 2.50% to 2.25% as of 31.12.2020, which has resulted in one-off costs of CHF 121.0 m for the increase in the actuarial mathematical reserves and technical reserves and has reduced the funding ratio by 1.6 percentage points.

The funding ratio fell from 111.4% to 109.6% within a year, which is primarily due to the decrease in the technical interest rate. The fluctuation reserves recognised in the balance sheet amount to around 68% of the target value.

The current funding is actuarially correct and, taking account of the technical bases, Profond's benefit commitments are secured by contributions, reserves, pension liabilities and expected income from assets. As the return expected in the long-term exceeds the target return of 2.7%, it can be assumed that the financial situation will remain good in the medium term.

Concerning funding, the savings process is balanced as the savings contributions match the retirement credits. Like in the previous years, the financial obligations for the newly arising death and disability benefits of active members are significantly smaller than would be expected according to the actuarial bases. As a result, a profit arises in this risk process. The cost process is also positive as the cost contributions plus all remunerations and income together exceed the administration expenses. Two thirds of the costs for the retirement losses of CHF 29.4 m in 2020 were covered by the risk surplus, one third was covered by the return on assets.

The Foundation Board adopted the changes we requested in the Reserving Regulations and in the actuarial bases. From an actuary's point of view, no further measures need to be implemented by the end of 2021.

As pension experts, we confirm that the actuarial principles are suitable, financial security is given as of the reporting date, the regulatory actuarial requirements comply with the legal requirements and the measures taken to cover the actuarial risks are sufficient.

Keller Experten AG (contractual partner)

André Tapernoux SKPE Pension Fund Actuary

Executive actuary

Patrick Baeriswyl

SKPE Pension Fund Actuary

Matthias Keller

Patrick Baeriswyl

Roland Schorr

André Tapernoux

## **Profond**

### **Head Office**

Profond Vorsorgeeinrichtung Zollstrasse 62 8005 Zürich 058 589 89 81

### Seat in Western Switzerland

Profond Institution de prévoyance Avenue de la Rasude 5 1006 Lausanne 058 589 89 83

#### Office

Profond Vorsorgeeinrichtung Hans-Hugi-Strasse 5 2502 Biel 058 589 89 81

### Office

Profond Vorsorgeeinrichtung Vadianstrasse 59 9000 St. Gallen 058 589 89 81